

## Silvey Fleet Fuel Card

# Aspire Stone Fabrications

Aspire Stone Fabrications creates and installs bespoke natural stone worktops and is one of the UK's premier suppliers of granite worktops.

The company, based in North Somerset, supplies and fits natural stone worktops for clients located throughout the UK.

### The challenge

Delivering and installing the worktops is key to Aspire Stone Fabrications ensuring high standards of workmanship in line with their clients' expectations. Having customers all over the UK means that their skilled fitters travel long distances, around 60,000 miles a year, so the company was keen to find ways of reducing the costs associated with running a small mixed fleet.

They already used fuel cards from a variety of suppliers but were interested in being able to consolidate these into one partner that could offer national coverage. They also wanted to have more detailed reporting on travel data and costs associated with running their fleet. In their experience individual fuel card suppliers were not good at providing regular updates, and when they did the information provided was presented in different formats making it hard to get a clear overview of their fleet.

### The solution

Aspire Stone Fabrications' installers travel extensively throughout the UK, so Silvey Fleet analysed their journeys in order to select networks that provided the comprehensive coverage they required. The company's mixed fleet of 4 vehicles includes vans and cars, so a key requirement was for drivers to be able to purchase the appropriate fuel for their vehicle. To ensure accurate management information across the fleet Silvey Fleet recommended a multi-fuel card approach. Silvey Fleet also provided their installers with an overview of the networks showing which stations they could use and their locations.

## Silvey Fleet Fuel Card



Moving to Silvey Fleet has enabled us to consolidate our fuel expenditure and reduce costs. It was so easy joining Silvey Fleet as their account managers have been really helpful, and our drivers are happy with the wide range of fuel stations that they can now use.”

Collette Hope - Aspire Stone Fabrications

### Benefits of using Silvey Fleet Fuel cards

For both Aspire Stone Fabrications and linked companies Colette found that the honesty, integrity and transparency of cost was what made Silvey Fleet a clear winner. Customer service is actioned promptly and there's always someone available on the end of the phone.

### What do you value most?

Aspire Stone Fabrications' transition to Silvey Fleet was very straightforward and has been welcomed by everyone in the company. Having access to fuel at stations throughout the UK makes it easy for the company's installers to buy fuel with their fuel card wherever they are. This has enabled the company to reduce spend on fuel and not have to travel additional distances to find fuel stations they can use.

**For further information  
call us on 01454 333022**